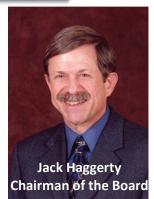




Sussex Rural Electric Cooperative, Inc.

ANNUAL REPORT



President and Chairman's Report

From its beginning, rural electrification was a grassroots movement. The Rural Electrification Administration, initiated by President Franklin D. Roosevelt's executive order in 1935 and given statutory authority by the Rural Electrification Act in 1936, was created to make loans on a continuing basis for rural electrification. This movement would change the world as we knew it.

In 1936, three farmers from Mt. Salem were given a quote of \$10,000.00 to extend the power line to their farms. An unattainable feat would become a possibility when these three farmers, with over 150 more from all over Sussex County attended a meeting at the courthouse in Newton to learn more about the Rural Electrification Act. By December 24, 1936, James E. Bacon, Associate Project Advisor of the REA, returned to Washington, D.C. with 321 prospective subscribers from Sussex County. A New Jersey Herald article dated May 13, 1937 reported the construction of 128.2 miles of lines through Vernon, Wantage, Frankford, and Lafayette townships and a small section of Montague Township. The Cooperative had begun operations.

Our membership and kilowatt-hour (kwh) sales grew steadily for most of our 80 year history, though things have leveled off the past seven years or so. In 2016, our membership grew by .002%, just a net total of 24 new members. Our kwh sales grew by about 2%, from about 147,000,000 to 151,000,000.

Sussex Rural Electric Cooperative was the result of many of our forefathers' hard work and dedication. Eighty years later, we are still holding our annual meetings and reporting our progress to you, our co-op members. Whether you were here when the lights came on or you are new to our community, we work for you, our member/owners. At Sussex Rural Electric Cooperative we are guided by seven cooperative principles. We believe in open membership; democratic member control; members' economic participation; independence; education, training, and information; cooperation with other cooperatives; and—above all—concern for our community.

During the initial years of the cooperative, the first lines served the farms well, however, poles were spaced as much as 300 feet apart. Flocks of birds which arrived in the fall and spring landed on the wires and then flew off enmasse, causing power outages when the two-wire system would bounce and connect. In 2016 our reliability continued to improve. Although flocks of birds no longer cause outages, wildlife, trees and wind do account for 70% of our

For the year ending December 31,	<u>2016</u>	<u>2015</u>	

BALANCE SHEET					
	sets	\$	CC 000 040		CC 100 F00
	otal utility plant in service	Þ	66,889,942	\$	66,189,582
Co	onstruction work in progress		1,005,792		356,507
	and Annual total and interesting		67,895,734		66,546,089
	Less: Accumulated provisions for depreciation		(35,573,479)		(34,802,323)
	et Electric Plant		32,322,255		31,743,766
	tal other investments		6,012,958		5,735,164
10	tal Utility Plant & Other Investments		38,335,213		37,478,930
Cu	urrents assets:				
C	Cash & short-term investments		1,394,778		1,435,345
A	Accounts receivable Less provision for doubtful		, ,		,,.
а	accounts of \$25,000 in 2016 & 2015)		2,390,828		2,502,399
	Materials & supplies		596,434		609,515
	Other current & accrued assets		1,645,561		1,836,665
To	otal current assets		6,027,601		6,383,924
De	eferred charges		62,088		137,207
To	otal Assets	\$	44,424,902	\$	44,000,061
Ea	ruities & Liabilities				
	quities:				
	Memberships	\$	52,745	\$	52,625
	Patronage capital	•	9,296,109	•	9,654,511
	Other equities		8,899,644		7,734,043
	otal equities and margins		18,248,498		17,441,179
la	ong-Term Debt		_		
	Mortgage notes, less current portion		17,829,875		19,120,964
Cu	urrent Liabilities:				
L	Loan payable - line of credit				
	Current portion of long-term debt		1,291,089		986,132
	Accounts payable		1,666,186		1,218,544
	Patronage capital payable		316,828		274,791
	= ' ' ' '				
C	Consumer deposits		471,587		436,387
	Consumer deposits Faxes accrued		471,587 6,523		436,387 127,622
T	•		,		,
T. D	Faxes accrued		6,523		127,622

INCOME STATEMENT

Other current & accrued liabilities Total current liabilities Total Equities & Liabilities

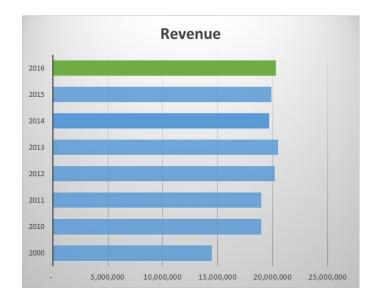
Operating Revenue	\$	20,292,071	\$ 19,882,951
Operating Expenses:			
Cost of power		10,000,068	9,743,506
Transmission expense		-	6,337
Distribution expense - operation		1,995,590	1,962,370
Distribution expense - maintenance		2,110,230	1,881,169
Consumer accounts expense		916,373	927,072
Administrative & general expense		2,339,035	2,163,088
Depreciation & amortization expense		1,823,077	1,714,055
Taxes		74,639	(16,633
Interest		579	192
Total operating expenses & Interest		19,259,591	18,381,156
Operating margins before fixed charges		1,032,480	1,501,795
Interest on long-term debt		(746,324)	 (782,935
Operating margins after fixed charges		286,156	718,860
Capital credits from other cooperatives		286,036	 253,190
Net operating margins		572,192	972,050
Non-operating margins:		•	•
Gain on sale of assets - net		44,030	20,757
Interest and other income		1,177,401	241,361
Net margin for period	-	1,793,623	1,234,168
Other comprehensive income			
Postretirement benefit accounting		(214,319)	(226,321
Comprehensive margin		1,579,304	 1,007,847
Postretirement benefit accounting		214,319	 226,321
Net margin	\$	1,793,623	\$ 1,234,168

44,424,902 \$

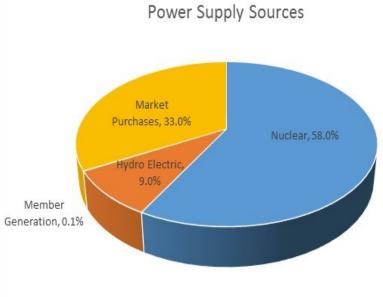
44,000,061

PATRONAGE CAPITAL			
	Patronage capital - January 1	\$ 9,654,511	\$ 9,422,476
	Operating margins after fixed charges	286,156	718,860
	Retirement of patronage capital	(785,926)	(741,770)
	Adjustments to non-operating margins	141,368	254,945
	Patronage Capital - December 31	\$ 9,296,109	\$ 9,654,511

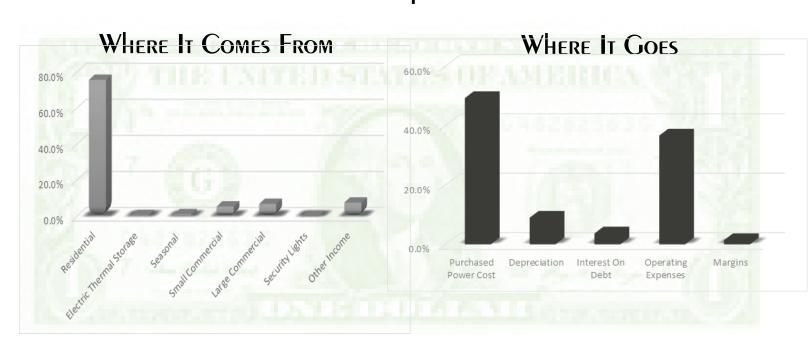








THE CO-Op Dollar



outages. By tracking outages and investigating the causes we are better prepared to continue to offer our members the reliable power we are known for. Our active tree trimming program and investment in technology like automated switching capabilities help to keep our outage counts lower, and our response times faster.

In 2016, Sussex Rural Electric Cooperative and its Board of Directors were happy to, once again, announce two capital credit retirements. As a nonprofit electric utility, Sussex Rural needs only to cover the costs of yearly operations. Any money left over above those costs is collected and allocated back to our members, who own the co-op. The current retirement schedule retired capital credits from the 1991-1992 period. In December 2016, the Board of Directors issued an additional refund of capital credits, from the period of 2015, so that more current members could also realize one of the benefits of being a Sussex Rural Electric Cooperative owner. As a result, \$750,000 was returned to the membership in the two capital credit retirements.

The financial strength of your Cooperative remained strong in 2016. The cooperative recorded a margin of \$1.9 million, while investing \$1.3 million of capital improvements in the electric system's infrastructure. This year the cooperative achieved an equity ratio of 41% which enables us to access the capital markets at a reduced cost saving money for all our members.

SREC Resources, our wholly owned subsidiary continues to remain financially strong and has allowed for continual improvements while keeping our members costs low. SREC Resources total revenue was its highest since 2008. The company was busy installing Cummins home generators and Electric Thermal Storage (ETS) heating systems, among other jobs.

The cooperative of 1937 changed our community and SREC continues to work in the communities it serves. SREC works closely with schools at all levels, from elementary school safety education to college scholarships, SREC believes strongly in the education of our communities' youth. We also brought our knowledge of electric safety and energy to our volunteer firefighters, presenting information on safeguarding themselves from issues that arise when solar panels are on a home. SREC is present in the lives of our members, from our youngest member who is just happy to "Touch A Truck" at an event in Highland Lakes to our senior members who have us speak at their meetings. We are an active member of our community.

Working together, our forefathers built an electric cooperative, and today, we continue their legacy building our communities, bringing dreams to reality, and giving local youth a better future. For 80 years Sussex Rural Electric Cooperative has been providing the highest quality of service at the lowest possible cost. This mission has served our members well for the past 80 years, and we see no reason to work any differently for the next eighty!

Christopher P. Reese

President & CEO

Jack Haggerty

Chairman of the Board